

Form 08: Financial Proposal Format (REVISED)

[To be submitted on Bidder Company's Letterhead]

The format for Commercial Bid is given below. Bidders must fill the fields concerned in the appropriate space given below:

- The inventory list is only indicative – there may be deviations in the configurations, count and brand.
- Bidder are requested to quote their best rate for each item, as per scope of work of this document.
- **Bidders are advised to hold rates for Items no. 1(a),1(b) and 1(c) below( hardware) for ONE YEAR from the date of award of Contract.**
- All the costs should be exclusive of all taxes & levies, Break-up of taxes, levies, duties must be mentioned in separate table. Tax/duty component should be separately mentioned.
- All licenses for tools should be in name of AIESL.

To,

AI Engineering Services Ltd. (AIESL),

2nd Floor, CRA Building,

Safdarjung Airport Complex,

New Delhi-110003.

011-24600777

Sub: Financial Proposal for Selection of Service Provider for the \_\_\_\_\_, Ref. No.:  
 \_\_\_\_\_ Dated: \_.

Dear Sir,

We are pleased to submit our Financial Proposal for the \_\_\_\_\_.

- 1) We hereby declare that our Financial Proposal is unqualified and unconditional in all respects.
- 2) The Financial Bid has been quoted without seeking any minimum guaranteed support from AIESL.
- 3) Financial bid will cover all charges required for successful completion of the project with no hidden charges.
- 4) Prices are only quoted in the financial bid and no price element is mentioned in the technical bid.
- 5) If any price element is found in the technical bid, we are liable to be rejected from the bidding process.
- 6) Our attached Financial Proposal is as follows:

Table A				
Sr. No.	Quote A	Net Cost	Applicable taxes	Total cost (Net cost + Taxes)
1	Supply of IT infrastructure equipment's as per BoQ			
1a	L2 Access Switches – 100 Nos			
1b	SD WAN Controller - 2 Nos			
1c	SD WAN Branches Routers – 26 Nos			
2.	• Testing of IT infrastructure equipment's as per "Scope of work and Annexure I"	Lumpsum		
3.	• Successful designing and implementation of network as per Scope of work at all AIESL location	Lumpsum		
4.	• Any other requirement as per scope of work with details	Lumpsum		

	<b>Table-B</b>	<b>Y1*</b>	<b>Y2*</b>	<b>Y3*</b>	<b>Y4*</b>	<b>Y5*</b>
5.	• Network monitoring tool – 1 Nos.					
6.	• Manpower/other requirements for helpdesk for 5 years					
7.	• Private DNS as mentioned in Annexure 1 – 2 Nos.					
8.	• VPN for users – 62 Nos.					
	• <b>Total amount</b>					

**\*INCLUSIVE OF APPLICABLE TAXES (Kindly specify tax % taken)**

**Note:**

1. The price quoted above by the Bidder is inclusive of applicable taxes.
2. The price components should be inclusive of all taxes, duties, boarding, lodging, travel expenses (if required) and any other charges. No fee other than agreed Fee as per Form 8 shall be paid to the Service Provider.
3. All statutory/government taxes, duties, surcharges, GST etc. would be as applicable at the time of invoicing/releasing of payments.
4. **Rates for Items no. 1(a),1(b) and 1(c) above ( hardware) are valid for ONE YEAR from the date of award of Contract.**
5. AIESL may ask for price break up of components or any other clarification as required by the bidder.
6. **The Total Cost quoted for Sr.no.1 to 4 above (including taxes) shall be clubbed with the Y1 above in the first year. L-1 shall be decided based on total cost for Sr.No.1-4 above and the total of Y1 to Y5 quoted above.**
7. **Bidder must submit financial proposal in the format prescribed in Form 8. Any deviation proposed by the bidder will make the bid liable to be rejected.**

Yours faithfully,

Date:

(Signature of the Authorized Signatory)

Place:

(Name and designation of the Authorized signatory)

(Name and rubber seal of the Bidder)

**Form 08 A: Bill of Quantity**

*[To be submitted on Bidder Company's Letterhead]*

Sr .no	Item Description	Quantity	Unit
1	L2 access switches	100	Nos
2	SD WAN controller	2	Nos
3	SD WAN Branch routers	26	Nos
4	Network monitoring tool	1	Nos
5	Manpower deployed for helpdesk	1	Nos
6	VPN for users	62	Nos
7	Private DNS	2	Nos